

# Case study: APS Metal Pressings Ltd

## Using virtualisation technology to reduce hardware costs and increase business continuity, coupled with award winning IT support

*"We have been well supported by Microtrading since 2007. We really appreciate the time they take to understand our business and what we require from our IT systems. Recently, they recommended a new Virtual Server platform, clearly explaining the benefits to APS and when we took the decision to go ahead, they managed the project delivering in full, on time and on budget with the minimum of disruption. We regard Microtrading as part of our team."*

### Paul Smith, Managing Director

APS Metal Pressings is a world-leading manufacturer of precision metal pressings and metal stampings, supplying a range of industries including Automotive, Construction and DIY. As a highly automated and ISO accredited operation, committed to taking advantage of the latest technologies, APS depend heavily on their IT systems to reliably support the business.

Microtrading has supported APS since 2007, helping them evolve their IT systems to maximise productivity and underpin the business growth. Recently, we implemented a new Virtual Server platform running Windows Server and Hyper-V technology. This uses two physical servers with the virtual machines replicated between each of them to maximise system uptime and manage production workloads.

- ✓ **Proactive IT support by Microsoft Certified Technicians**
- ✓ **Lower running costs and increased system availability**
- ✓ **Customer centric approach with dedicated account management**
- ✓ **Helpdesk, remote and on-site support**

Microtrading provide on-going managed IT services monitoring their system 24/7 and giving highly-skilled proactive support. Our award winning service allows the APS management team to focus on their customers rather than being distracted by their IT system. The new IT infrastructure allows APS to be more responsive to their customers needs whilst ensuring high levels of productivity and system up-time.



#### Organisation:

APS Metal Pressings Ltd

#### Industry:

Metal formed components and welded assemblies

#### Headquarters:

Birmingham

#### Number of Staff:

83

To understand how our award-winning IT services can help your business call us on 0121 784 0077